



Full Day Training Programme on “Marine (Cargo) Insurance”

Date: Friday, 09th Feb 2018

Time: 09.30 am to 05.00 pm

Place: PHD House, New Delhi

Training Programme Schedule

09.30 am - 10.00 am	Registration and Welcome Tea	
10.00 am - 10.30 am	<p>➤ Introduction, Types of Marine Cargo Policies</p> <p>➤ Growth of Marine (Cargo) Insurance</p> <p>Questions & Answers</p>	<p>Mr. S. K. Sethi, Vice President, Insurance Foundation of India & Director, RIA Insurance Brokers Pvt. Ltd.</p>
10.30 am - 11.15 am	<p>➤ Relevance of Principal of Insurance for Marine Cargo</p> <p>Questions & Answers</p>	<p>Mr. Naveen Chander Marwah, Principal Officer & Head - Underwriting and Claims (Technical), My Cover Risk Insurance Brokers Pvt Ltd.</p>
11.15 am - 11.30 am	Tea	
11.30 am - 12.00 pm	<p>Incoterms</p> <p>Questions & Answers</p>	<p>Mr. Anupam Suri, Formerly Prof., Amity University/ National Insurance</p>
12.00 pm - 01.00 pm	<p>➤ Marine Cargo Clauses</p> <ul style="list-style-type: none">• International Trade• Inland Transit <p>Questions & Answers</p>	<p>Mr. Vinod Sahgal, Managing Director, Bajaj Capital Insurance Broking Limited</p>
01.00 pm - 01.30 pm	Lunch/ Networking	

01.30 pm – 02.30pm	Underwriting of Marine Insurance <ul style="list-style-type: none"> • Important Clauses under Marine Insurance • Critical Underwriting Aspects <p>Questions & Answers</p>	Mr. Mridul Gupta , Dy. General Manger Underwriting (Marine), Future Generali India Insurance Co. Ltd.*
02.30 pm - 03.15 pm	<ul style="list-style-type: none"> ➤ Claims Procedure - how to expedite it with real cases (Insurers/ Surveyors View Point) <ul style="list-style-type: none"> • Procedural Aspects • Case Studies on Claims ➤ Tips to avoid disputes in Marine Insurance Claims <p>Questions & Answers</p>	Mr. Vimal Goyal , Associate Director, SMC Insurance Brokers Pvt Ltd.
03.15 pm - 04.00 pm	Legal Aspects/ Litigation <p>Questions & Answers</p>	Mr. Sameer Nandwani , Lawyer, Specializing in Insurance
04.00 pm - 04.15 pm	Tea	
04.15 pm - 05.05 pm	Important Case Studies in Marine Cargo Claims - approved or repudiated <p>Questions & Answers</p>	Mr. Navneet Singh Bawa , DGM, Marine Claims, IFFCO Tokio General Insurance Co. Ltd.
05.05 pm - 05.15 pm	Distribution of Certificates	