



## 2 Days Workshop on “Reinsurance Matters! – Fundamentals, Underwriting Claims and Accounting Aspects”

**Date:** Mon - Tue, 25-26 Nov, 2019

**Time:** 09.30 AM to 05.00 PM

**Venue:** The Orchid, Domestic Airport, Mumbai

### Training Programme Schedule

| Day 1 (Mon, 25Nov 2019) |   |  |
|-------------------------|---|--|
| Time                    | Topic   | Faculty  |
| 09:30 AM - 10:00 AM     | <b>Registration</b>   |  |
| 10.00 AM - 10.15 AM     | Inauguration by   | <b>Mr. M N Sarma</b> , Secretary General, General Insurance Council  |
| 10.15 AM - 11.15 AM     | <b>Reinsurance</b> -Introduction - Principles & Functions                 | <b>Mr. R Chandrasekaran</b> ,<br><ul style="list-style-type: none"> <li>• Formerly <b>Secretary General of General Insurance Council of India</b></li> <li>• Wide experience at senior level in Insurance and Reinsurance (including GIC) within India and abroad.</li> </ul>                  |
| 11.15 AM - 11.30 AM     | <b>Tea Break</b>  |  |
| 11.30 AM - 12.30 PM     | <b>Retentions</b> - Philosophy & Class wise Considerations, PML concept   | <b>Mr. K Raghunath</b> ,<br><ul style="list-style-type: none"> <li>• Wide experience in Insurance, Reinsurance, Aviation insurance</li> <li>• Working as Advisor Reinsurance at Mahindra Insurance Brokers with prior assignments being with Bharti AXA General Insurance &amp; GIC</li> </ul> |
| 12.30 PM - 01.30 PM     | <b>Types and Methods of Reinsurance</b> - Proportional & Non Proportional | <b>Mr. Rajesh K Yagnik</b> ,<br><ul style="list-style-type: none"> <li>• Wide experience as a Senior Reinsurance professional in JLT Independent Insurance Brokers, Interlink Insurance &amp; Reinsurance Brokers Private Limited &amp; GIC</li> </ul>   |
| 01.30 PM -02.00 PM      | <b>Lunch</b>  |  |

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|---------------------------------|---|---|
| 02.00 PM - 03.15 PM             | <b>Types and Methods of Reinsurance</b> - Proportional & Non Proportional                           | Mr. Rajesh K Yagnik   |
| 03.15 PM -03.30 PM              | <b>Tea Break</b>  |   |
| 03.30 PM - 05.00 PM             | <b>Proportional Treaty Slips, Non Proportional Reinsurance</b> Contract documents and Legal aspects | Mr. K Raghunath   |
| <b>Day 2 (Tue, 26 Nov 2019)</b> |   |   |
| <b>Time</b>                     | <b>Topic</b>  | <b>Faculty</b>  |
| 09.30AM -11.00AM                | <b>Introduction</b> to Reinsurance Programme Structure and Design                                   | Mr. K Raghunath   |
| 11.00 AM - 11.15AM              | <b>Tea Break</b>  |   |
| 11.15 AM - 12.15 PM             | <b>Handling Reinsurance claims</b>  | <b>Mr. Suresh Balasubramanian,</b> <ul style="list-style-type: none"> <li>• Extensively involved in the Insurance and Reinsurance industry in India as well as in various countries in Africa and the Middle East.</li> <li>• Successfully worked as Trainer in <b>Swiss Re Bangaluru</b> as well as the <b>Swiss Re Academy in Hong Kong.</b></li> </ul> |
| 12.15 PM - 01.15 PM             | <b>Accounting of Reinsurance</b> Premium and claims transactions (1)                                | Mr. Suresh Balasubramanian  |
| 01.15 PM - 02.00 PM             | <b>Lunch</b>  |   |
| 02.00 PM - 03.00 PM             | <b>Accounting of Reinsurance</b> Premium and claims transactions (2)                                | Mr. Suresh Balasubramanian  |
| 03.00 PM - 03.15 PM             | <b>Tea Break</b>  |   |
| 03.15 PM - 04.00 PM             | <b>Reinsurance Markets,</b> Role of Intermediaries and Placements                                   | Mr. Rajesh K Yagnik   |
| 04.00 PM - 05.00 PM             | <b>Regulations governing Reinsurance business</b>   | Mr. R Chandrasekaran  |
| 05.00 PM- 05.30 PM              | <b>Closing Remarks and Feedback</b>   |   |