

9.30 – 10.00	Registrations & Refreshments
10.00 – 10.10	Welcome Address by Deepak Lamba , <i>President, TCL- BCCL</i>
10.10 – 10.40	Special Address: Creating benchmark to value Insurance Companies R. K. Nair , <i>Member- Finance & Investment, IRDA</i>
10.40 – 11.00	TEA/COFFEE & NETWORKING
11.00 – 12.15	Panel Discussion 1: Significance of policy change & its implication on Insurance Sector
Panellist	S K Roy , <i>Chairman, Life Insurance Corporation</i> G. Srinivasan , <i>CMD, The New India Assurance</i> Dr. P. Nandagopal , <i>MD & CEO, IndiaFirst Life Insurance*</i> K. K. Mishra , <i>MD & CEO, TataAIG General Insurance*</i> Arijit Basu , <i>MD & CEO, SBI Life Insurance*</i>
Moderator	Shashwat Sharma , <i>Partner- Management Consulting, KPMG</i>
12.15 – 12.30	Case Study: Life Insurance Company John Holden , <i>CEO, Canara HSBC Oriental Bank of Commerce Life Insurance*</i>
12.30 – 13.30	Panel Discussion 2: Use of smart technology for cost optimization Thomson Thomas , <i>Head - Systems & Technology, HDFC Standard Life Insurance</i> Aditya Sharma , <i>Head - Digital & Direct Marketing, Bajaj Allianz General Insurance</i> Yogesh Gupta , <i>Head - Business Procurement, Bajaj Allianz Life Insurance</i> Girish Nayak , <i>Head - Operations & Technology, ICICI Lombard</i> Kolla Suresh , <i>Head- IT, Religare Health Insurance</i>
Moderator	Alpesh Shah , <i>Senior Partner & Director, The Boston Consulting Group</i>
13.30 – 14.30	LUNCH & NETWORKING
14.30 – 14.45	Case Study: General Insurance Company
14.45 – 15.45	Panel Discussion 3: Effective sales channel – Online, Agency, Bancassurance, etc
Panellist	Alpana Singh , <i>Head Bancassurance and Market Management, Bajaj Allianz General Insurance*</i> G. Durgadas , <i>Country Head- Bancassurance, SBI Life</i> Eswar Natrajan , <i>SVP - Consumer Lines, Tata AIG General</i> Sameer Bansal , <i>Director - Bancassurance, PNB Metlife</i> S. K. Sethi , <i>VP, Insurance Foundation of India</i> Alok Bansal , <i>Co-Founder & Chief Financial Officer, Policy Bazaar</i>
15.45 – 14.00	CLOSE OF CONFERENCE

Above speakers are invited / confirmed

Advisory Board



Arijit Basu
MD & CEO
SBI
Life Insurance



G Srinivasan
CMD
The New India
Assurance



K K Mishra
MD & CEO
Tata AIG
General Insurance



Dr. P Nandagopal
MD & CEO
India First
Life Insurance



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