



Full Day Training Programme On “Marine (Cargo) Insurance”

Date: Friday, 23 October, 2026

Time: 09.30 AM to 05.30 PM

Place: Radico Room, PHD Chamber of Commerce and Industry
PHD House, 4/2 Siri Institutional Area, August Kranti Marg,
New Delhi-110016, (Nearest Metro Station – Hauz khas)

Programme Schedule

Time	Topic	Faculties
09.30 AM - 10.00 AM	Registration and Welcome Tea	
10.00 AM - 10.15 AM	➤ Introduction ➤ Importance of Marine Cargo Policies ➤ Growth of Marine (Cargo) Insurance ➤ Incoterms Questions & Answers	Mr. S. K. Sethi , Founder & CEO, Insurance Foundation of India & Director, RIA Insurance Brokers Pvt. Ltd.
10.15 AM – 11.00 AM	➤ Marine Cargo Coverage's ➤ Assessment of Risk and Critical Underwriting Aspects Questions & Answers	Mr. Jyoti Shahi , Growth Leader, Marine Insurance, AON Insurance Brokers Private Limited, Formerly Marsh, Tata AIG, ICICI Lombard.
11.00 AM - 11.15 AM	Tea	
11.15 AM - 12.00 PM	➤ Important Clauses Under Marine Insurance ➤ What has changed in past half a decade? Questions & Answers	Mr. Jyoti Shahi

01.15 PM- 01.45 PM	Lunch/ Networking	
01.45 PM - 02.45 PM	➤ Claims Procedure - How to expedite it with real case studies (Insurers / Surveyors viewpoint) ➤ Procedural Aspect ➤ Case Studies on Claims ➤ Tips to avoid disputes in Marine Insurance Claims Questions & Answers	Mr. Shiv Wanchoo , National Head Claims AON, has worked more than 16 years with Tata AIG General Insurance Co.
02.45 PM - 03.20 PM	➤ Case Studies highlighting the clauses of insurance ➤ Claims - which got paid Questions & Answers	Mr. Sumit , Head Marine Cargo Group Surveyor, Tim Surveyor
03.20 PM – 03.45 PM	Tea	
03.45 PM - 04.30 PM	➤ How Insurers look at the claims for Marine Cargo? Questions & Answers	Dr.Yoginder Paul , Advocate, formerly Regional Manager, National Insurance Company Limited
04.30 PM - 05.05PM	➤ Claims Disputes – why arising? ➤ Legal Aspects/ Litigation Case Studies Questions & Answers	Mr. R. D. Singh Senior Lawyer Tripaksha Litigations
05.05PM - 05.30PM	➤ Litigation Option's available (currently) ➤ Importance of Marine insurance Act ➤ Nature of Loss of different products or packaging ➤ Questions & Answers	Mr. Sameer Nandwani , Lawyer, Specializing in Insurance
	Distribution of Certificates	

*Confirmation Awaited